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I just wrapped up a game-changing project with a large PE fund that completely transformed their due diligence process. The results? 73% faster deal evaluation and 2.8x more qualified targets identified in emerging markets. Here's what's fascinating: The traditional M&A playbook is officially outdated. Machine learning algorithms now scan thousands of potential targets overnight, identifying hidden gems human analysts would miss. One executive told me: "We were sceptical about AI at first. Now we won't do deals without it." The ROI metrics are stunning:

- Deal speed accelerated by 3x
- 40% reduction in due diligence costs
- 87% improvement in early risk identification

But there's a catch. The firms implementing this technology aren't talking about it publicly. It's becoming their silent competitive advantage. I'm seeing this pattern repeat across markets - the funds embracing AI automation are consistently outperforming peers who rely on conventional methods. What's your take - is AI-powered deal evaluation a passing trend or the new standard for serious players in private equity?

Unlock the Power of AI in Mergers & Acquisitions

Transform your M&A strategy with advanced AI solutions designed to give you a complete view of acquisition targets—past, present, and future.

In today's fast-paced deal landscape, evaluating acquisition opportunities goes beyond traditional due diligence. Our cutting-edge AI services enable your team to assess historical performance while leveraging predictive analytics and generative models to uncover future risks and opportunities—empowering smarter, faster decisions.

## A Smarter M&A Approach, Powered by Al

Whether you're assessing target companies, identifying synergies, or forecasting long-term value, our AI solutions bring clarity to your decision-making. By harnessing tools like **ExCite** and next-generation AI assistants (such as GPT-based systems, Microsoft Copilot, or Google Gemini), we automate and augment critical workflows including:

Rapid target company analysis





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- Automated report generation and risk summaries
- Predictive modelling for market, regulatory, and operational risks
- Data-driven synergy and value creation projections

These tools deliver both quantitative insights and executive-level summaries—freeing your team to focus on negotiation and strategy.

# Phased Integration for M&A Transformation

Our approach is structured into four strategic phases to ensure a smooth and high-impact Al deployment:

# 1. Strategy & Alignment

We create a tailored AI roadmap for your M&A goals—whether that's accelerating deal flow, enhancing quality of due diligence, or improving post-merger integration outcomes.

### 2. Al Foundations

Establish governance, compliance, and data standards to successfully integrate AI into high-stakes acquisition analysis, especially in regulated or international contexts.

### 3. Pilot & Proof of Value

Deploy AI for a select portfolio of target evaluations. This phase includes staff enablement and real-world use cases—such as compressing weeks of analysis into hours.

### 4. Scale & Transform

Leverage pilot insights to scale AI across all M&A workflows—bringing speed, accuracy, and continuous improvement to your acquisition strategy.

#### Real Returns, Real Results

With fixed fees upfront and scalable pricing as you grow, our model ensures transparency and delivers measurable value.

- Up to 60% faster due diligence cycles
- Clear identification of high-value targets using future factor modelling
- Stronger post-deal performance predictions
- Proven savings via automation of manual research, forecasting, and reporting





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Your competitive edge in M&A lies in your ability to see what others don't. With our AI-driven approach, you gain that advantage—today and tomorrow.

Your AI-Powered M&A Playbook: 5 Key Steps

# 1. Strategic Alignment

Define measurable success metrics, such as faster time-to-deal, improved target fit, or more accurate synergy valuation.

# 2. Opportunity Discovery

Pinpoint high-impact AI applications across the deal lifecycle—e.g., predictive valuation models or regulatory compliance checks.

## 3. Business Case & Al Roadmap

Develop ROI models and rollout plans customized for private equity, corporate development teams, or boutique advisory firms.

## 4. Pilot & Iterate

Deploy AI on selected transactions and refine based on performance metrics, enhancing confidence and internal buy-in.

### 5. Scale & Embed

Institutionalize AI-driven decision-making—integrating it into your deal platform and turning insight into a sustainable advantage.

## Ready to power your M&A strategy with AI?

Let us help you rapidly evaluate today's opportunities—and predict tomorrow's outcomes—with unprecedented clarity.



